



Abdel Moniem International Petroleum Co. Ltd.

About Us

Abdel Moniem International Petroleum Co. Ltd. (Petromoniem) is a private limited company engaged in marketing and technical sales of technology products and specialized services for the Sudan's Oil & Gas sector. With our international partners, we are able to offer a wide range of products and services extending from the upstream to the downstream sector. Our clients are recognizing our company's technical capabilities, efficiency and management quality. Petromoniem currently employs over 10 people with technical backgrounds from various disciplines, apart of consultants whom support on complex projects.

Petromoniem is "results-oriented" that builds value by bringing in the latest technology for optimization and enhancement of quality results desirable by Oil & Gas clients. To reach that goal we have well selected our partners being leaders in their field due to extensive investment and innovation and development on their products and services.

History

Petromoniem was registered in 2002 under the Companies Act of Sudan as a private limited company, under the name of Abdel Moniem International Petroleum Co. Ltd. Petromoniem, is affiliated to the **Abdel Moniem Family** groups of companies, established as a stepping stone dedicated to venture the Sudan's booming Oil & Gas sector.

In its conception, Petromoniem was a joint venture between M/S Abdel Moniem United Project Development & Marketing Co. Ltd. (AMUPDM), Sudan and M/S International Oil Development Company (IOD), Egypt. Petromoniem was to facilitate the latter's expansion into the region for Oil wells related services. IOD's continued commitments in Egypt delayed commencement of Petromoniem activity. Eventually in 2005, AMUPDM acquired all IOD shares with a new vision and in 2007 Petromoniem commenced its activities.



Mission

Our mission is to create an accredited company led by specialized staff, in collaboration with our international principals and associates; to implement the highest level value added products and services to develop the Sudan's Oil & Gas sector.

Mission Statement

"Petromoniem will go beyond by creating expertise, bringing in latest technology and consultancy to be the company of choice for delivering results while catering for the protection of the environment. As Managing Director of Petromoniem Co Ltd., I am committed to the enduring values of integrity, accountability, innovation and flexibility, value creation and social responsibility. With continuous management improvements, expanding capacity and an emergent competitive position for serving our clients, we are positioned for long-term growth that will benefit our customers and investors." **Yasir A.Wahab A.Moniem, Managing Director.**

Vision

Confident, we vision the company's future as an important contributor to evolve activities in the Sudan's Oil & Gas sector from E&P and refining to innovation and technology development.

Our Organization

The management has carefully designed the organization structure and selection of qualified human resource, to best suit the company's nature of business. Delegation of responsibilities down the organization is being implemented to improve response time and to better meet work requirements.

Petromoniem employs qualified permanent technical (various disciplines) in addition to a number of consultants assigned on project basis. Company staff can carry out business communication fluently in Arabic, English and German.

Petromoniem management supports the company's growth by investing on its employees while creating an atmosphere of optimism, teamwork, creativity, resourcefulness. Policy lining commitment,



transparency and ethical business codes were defined from the start. The management continuously supports facilitation of necessary tools and training to ensure maximum company performance.

To impose professionalism; departments and units have been devised along the lines of product, service or function nature with dedicated staff within each unit. Our staff are continued to be familiarized and trained by our partners on technical aspects while management skills are being developed in the form of in-door sessions and attending courses with recognized training institutions. The result being that we are swiftly creating a trust with our clients which we very indeed value and will nature.

Our Business

Petromoniem mainly promotes and markets a range of highly specialized equipment & packages, services and solutions. Taking our client's satisfaction into account, our principals being leading market players offer the latest technology and solution packages.

Being registered with all the main operating companies in the region and recognized by the major EPC contractors in the sector, special attention is always given in delivering applied technologies, promptly and with competitive margins aiming to provide the industry with the most suitable technical applications and commercial value.

Petromoniem has the potential to communicate with clients and end-users on optimized applications, products selection, recommendation of solutions, prepare proposals and negotiate terms. On a project basis we can oversee Tender Bid Preparation including Budget Calculation and Cost Structuring in addition to Project and Logistical Management during mobilization, supply, installation and commissioning. In a short time Petromoniem will be able to adapt its own "Project Procurement Management system" that will allow serving complex project requirements. Our client relationship will always be "long-term" and our commitments to after-sales will transform into a synergy.

Our Partners

Each of our partners deal with a specific range of products, services or Solution Packages. Amongst them are:

Procurement:

- **Krohne:** Flow and Level Measurement www.krohne.com
- **Fluval:** Valves www.fluval.com
- **Ruhrpumpen:** Centrifugal pumps www.ruhrpumpen.com
- **Südchemie:** Water related chemicals & Process Technologies www.sud-chemie.com
- **Roxar:** Multiphase and Water cut meters, Sand production and Downhole measurement systems www.roxar.com
- **Silverwing:** NDT equipment www.silverwingme.com

Services:

- **Roxar:** Software and consultancy services www.roxar.com
- **NRG:** Airborne Gravity and Magnetic (High resolution) www.nrgex.co.za
- **Silverwing:** NDT inspection www.silverwingme.com
- **TST GmbH:** Refurbishment and service of rotating equipment www.turbo-service-trading.com
- **Fugro:** Offshore surveys and drilling associated services www.fosae.de, www.fugro-egypt.net

Our Clients

Oil & Gas sector	Non- Oil & Gas sector
Petrodar	Kenana
GNPOC	SSCO
WNPOC	Savola
Sudapak	Coca Cola
Salima	
GSPOC	
RSPOC	
Sudapet	
SPPCH	
Petronneeds	
CPPE	
CPPEC	...and others
KRC	

Contact Us

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